

EVLI EUROPEAN HIGH YIELD B

31.07.2024

ISIN: FI0008803929 BLOOMBERG: EVLEHYB FH

EVLI IN BRIEF

"We see wealth as an engine to drive sustainable progress."

Evli Plc

Evli Plc is a Finnish independent investment service company with a nearly 40-year operating history.

3

We are currently Finland's leading institutional asset manager with approximately 270 employees.

Our service range covers asset management services and funds, share plan design and administration and incentive programs, Corporate Finance services (mergers and acquisitions), as well as equity research.



FUND AUM (EUR BILLION) JUNE 30, 2024 NUMBER OF FUNDS

13.3

170

72

69

EMPLOYEES IN ASSET MANAGEMENT FUNCTIONS

PORTFOLIO MANAGERS IN TOTAL

FUNDS CLASSIFIED AS ARTICLE 8 OR 9 ACCORDING TO EU SUSTAINABLE FINANCE DISCLOSURE REGULATION (SFDR)

93%

Funds are managed by Evli Fund Management Company Ltd, which is a Finnish fund management company. Evli Fund Management Company is part of Evli Group whose parent company is Evli Plc.

Morningstar, an independent fund research firm, awarded Evli Fund Management Company **"The Best Fund House Overall in Finland 2023 and 2024" and "The Best Fund House Overall in Sweden 2024"**.¹



Lipper, an independent fund research firm, awarded Evli Fund Management Company as **"Nordic Best Fund House 2023 and 2024"**² in category "small fund companies".

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Award-winning asset management from Evli

5

Among the best asset managers in Finland in the Kantar Prospera customer survey for over 11 consecutive years and in the SFR customer survey for 6 consecutive years¹.



SUCCESSFUL FIXED INCOME MANAGEMENT FROM EVLI

6

The results of Evli's corporate bonds family of funds

Evli's excellent corporate bond track record

7

Historical returns are no guarantee of future returns.

- The first credit fund, Evli Corporate Bond Fund was launched in September 1999
- All Evli crossover credit funds have performed excellently against their peers, both in bull and bear markets
- Evli manages about €6 bn in corporate bond securities, of which some €3 bn in Nordic credit



Evli's corporate bond funds in a nutshell

FUND	Evli Euro Liquidity	Evli Short Corporate Bond	Evli Nordic Corporate Bond	Evli Corporate Bond	Evli Green Corporate Bond	Evli European Investment Grade	Evli European High Yield	Evli Emerging Markets Credit
Invests into	Nordic ultra—short term corp bonds and commercial papers	Short dated European corporate bonds	Nordic crossover corporate bonds	European investment grade and high yield crossover bonds	European green corporate bonds	EUR IG bonds with at least one IG rating or similar credit profile	European high yield bonds	Emerging markets, higher and lower credit–rated corporate bonds
Key differentiators	Access to Nordic CP market with 15+ years of stable outperformance	Successful bottom—up credit selection in crossover space, with a Nordic bias and strict maturity rules	Access to Nordic bonds by quality issuers with 50–150 bps excess yield vs & credit and lower volatility	Active bottom—up selection in European crossover segment, outperforming EUR IG with beta <1	Sustainable corporate bond fund, no sovereign or agency exposure	Active share vs EUR IG >80%, overweight BBB's and underweight A's	Long—term outperformance vs available passives	Access to a rapidly growing asset class with a focus on higher credit–rated corporate bonds
Avg quality	BBB-/BB+	BBB-	BBB-	BBB-	BBB	BBB+	BB-	BBB-
Main restrictions	 ModDur 0–1 Bank risk max 25% 	 Max 25 % / sector Max 90% with 5y final legal maturity date, 10% max 8y ModDur max 2.5 	 Unrated 40%–50% IG/HY over time 50/50, now 60/40 No deep HY ModDur max 2–4 	 Average rating of fund at least BBB– Non-rated max 20%, now ~10% 	 Average rating of fund at least BBB– Non-rated max 20%, now <10% 	 All bonds IG quality Non-rated max 15 %, now <5% Fallen angels sold in 12m 	• Non-rated max 20%	 Average rating of fund at least B Non-rated max 20%
Morningstar Ratings ¹	Cold	★★★★ © Gold	Silver	★★★★ Silver	★★★ Sold	★★★★ Silver	★★★ Silver	★★★★ \$7 Gold
Morningstar Peer Group	EUR Ultra Short–Term Bond	EUR Corporate Bond – Short Term	EUR Flexible Bond	EUR Corporate Bond	EUR Corporate Bond	EUR Corporate Bond	EUR High Yield Bond	Global Emerging Markets Corporate Bond – EUR Biased
Benchmark	3—month Euribor Return Index	ICE BofA 1–3 Year Euro Corporate Index	ICE BofA 1–5 Year Euro Corporate Index	ICE BofA Euro Corporate Index	Bloomberg MSCI Euro Corporate Green Bond 5% Capped Index	ICE BofA Euro Corporate Index	ICE BofA European Currency Developed Markets High Yield Constrained Index	J.P. Morgan CEMBI Broad Diversified EUR hedged
Fund size (07/2024)	2.2bn EUR	1.5bn EUR	1.1bn EUR	230 MEUR	140 MEUR	430 MEUR	740 MEUR	140 MEUR
Launch date	01/1996	6/2012 new strategy	03/2016	09/1999	08/2020	05/2001	03/2001	10/2013
Current PM	05/2006	06/2012, since strategy launch	03/2016, since strategy launch	09/1999, since strategy launch	08/2020, since strategy launch	05/2013	03/2001, since strategy launch	07/2018

All funds always currency hedged for non € investments

¹ Morningstar Stars helps to assess a fund's track record relative to its peers, Morningstar Medalist Rating is a five-tier system to assess a strategy's ability to outperform its Morningstar Category index after fees.

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WHY INVEST IN EUROPEAN HIGH YIELD BONDS?

Evli European High Yield

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10

Evli European High Yield: Top Performer

Historical returns are no guarantee of future returns.

- Long-term the fund has outperformed the available index products (and their benchmarks)
 - No investable index product for the fund's benchmark
- During the last 10 years the fund has outperformed the ETF with 70 bps / year

- Yearly returns per 30.06.2024

Returns p.a.	1Y	3Y	5Y	10Y
Evli European HY Fund (IB series)	11.27	1.46	1.80	3.05
iShares Euro HY Corporate Bond Fund (ETF)	8.03	0.90	1.73	2.35
Evli HY Fund's outperformance	3.24	0.56	0.07	0.70
Markit iBoxx EUR Liquid HY	9.07	1.24	2.19	2.63
Evli HY Fund's outperformance	2.20	0.22	-0.39	0.42



Evli European High Yield Fund

- Fund Manager since launch Mr. Mikael Lundström
- Invests in corporate bonds of companies operating in Europe. Most of the investments are in Euros, while non–Euro investments are currency hedged
- Focus on companies that have healthy creditworthiness and that are:
 - decreasing indebtedness
 - producing consistently positive free cash flow
- More information about the fund, the KID and other statutory information about the fund is available at <u>www.evli.com</u>

FUND	Evli European High Yield
Invests into	European high yielding bonds
Primary investments	Rated €, £ HY bonds
Can also invest into	Non—rated issuers IG bonds Nordic currency and USD denominated bonds Currency hedged for non—€ investments
Main restrictions	 Dur: index ± 3 years Non-rated max 20%
Benchmark	BoA European Currency High Yield Constrained
Fund size (7/2024)	EUR 740m
Strategy launch date	03/2001

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INVESTMENT PHILOSOPHY AND PROCESS

12

Evli European High Yield

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Investment Philosophy and Strategy

DISCIPLINED	 Creditworthiness is the most important factor in selecting investment targets We assess the TRUE credit quality, NOT relying on official rating The coupon is a central part of the return
ACTIVE	 We invest in issuers that we like, regardless of their weight in the index Active utilization of the movability of corporate bonds between different credit ratings Focus on stable companies Turnover usually below 1
DYNAMIC	 Strong and experienced team enables fast decision making We venture to analyse and invest in companies whose bonds have dropped significantly (for example bank subordinated debt)
RISK AWARE	 Good diversification, 80–100 companies The weight of single issuers in the portfolio usually max 5%, generally only the top 1–3 holdings would be at or above 3% Non–rated max 20% of portfolio

Investment Process

14

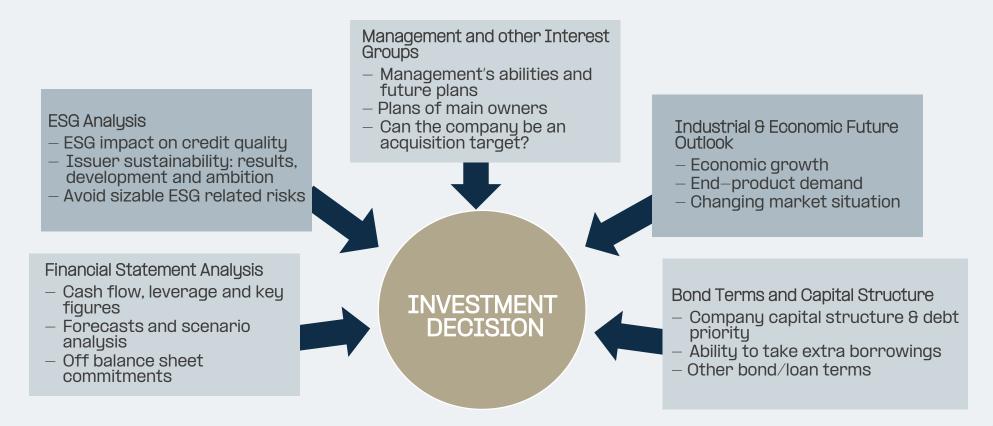
screening >550 name universe*	company analysis ~250 names	portfolio ~100 names
 Investment universe: European HY. Mostly € but can also be £, USD, Nordic currencies. Focus on issue sized over EUR 200m Nordic (mostly unrated) bonds Focus on bonds that have: Positive free cash flow Decreasing net leverage Increasing net interest coverage New issues Attractive pricing Cheap to sector or market High absolute yield Low cash price 	 Company analysis: Financial Statement Analysis Industrial & Economic Outlook Interest Groups Bond Terms Independent research providers (Reorg, Lucror, CreditSights, etc.) Valuation Relative value Spread / Leverage Peer group 	 Overview and diversity: Diverse portfolio with 80–120 companies Across many sectors Many credit ratings High yield weight based on market environment Risk Control: Largest holdings are max 5% of fund Usually the largest holding is below 3% Cash levels normally 2–4% of fund Focus on credits with good liquidity

Company analysis

- Main focus on companies that over the cycle:

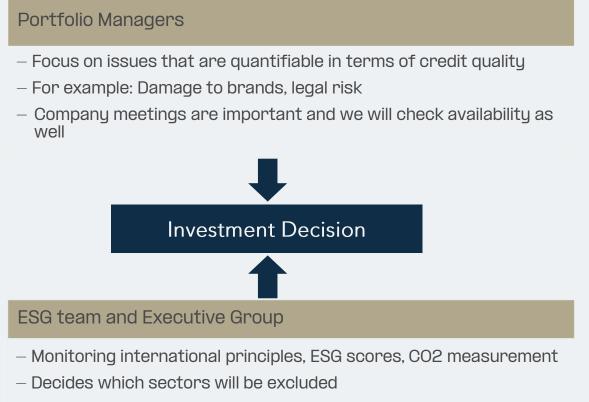
15

- generate consistent positive free cash flow
- debt leverage decreasing & debt coverage increasing
- Are priced at an attractive spread compared to their risk



How ESG is taken into account in investment decisions

ESG factors will influence our analysis of the company, industry as well as our thoughts on the management and owners.



- Decides which companies will be excluded from all funds

ESG examples from Evli's corporate bond funds



ENVIRONMENTAL

Will affect certain sectors more (oil, mining). Examples:

- Invested in the Volvo Car new green bond as the company committed to a new industry leading electric strategy
- Did not participate in Volkswagen Green bond issue due to UN Global Compact fail after the diesel scandal



SOCIAL

Applicable to all sectors. Examples:

- Sold Danske Bank when the first news of the money laundering scandal broke
- Sold Bayer when first verdict in Round-Up case



GOVERNANCE

Applicable to all sectors. Examples:

- Did not participate in Wirecard issue in Sept 2019 due to media reports on irregularities, despite an IG rating
- Did not buy Rallye (Groupe Casino) due to issues with up-streaming dividends to parent company

Evli Fixed Income Team: Evli High Yield

18



Mikael Lundström

CHIEF INVESTMENT OFFICER AND PORTFOLIO MANAGER

At Evli since 1996. Specialised in corporate bond and fixed income portfolio management. Mikael has invested in the European High Yield market since 1999 and has been the portfolio manager of Evli Corporate Bond fund and Evli European High Yield fund since launch. Mikael has received numerous awards and in 2014 he was a nominee for Morningstar European Fixed Income Manager of the Year.



Einari Jalonen

PORTFOLIO MANAGER

M.Sc. (Econ.) Einari has worked in the bank and finance sector since 2008. Prior to joining Evli in 2014 he worked as a credit analyst for Nordea Bank with focus on LBOs and PEF owned companies.

Broad-based collaboration within the team to leverage our strong position in different credit classes

	Corporate Hybrids CoCos	High Yield Corporates	Nordic (unrated) Corporates			
Jani Kurppa Senior Portfolio Manager In the Industry since 2000	\checkmark		\checkmark			
Juhamatti Pukka Head of Fixed Income In the Industry since 2007		\checkmark^*	\checkmark^*			
Juhana Heikkilä Senior Portfolio Manager In the Industry since 1994			\checkmark			

*) Short dated corporates (under 5 yrs.)

Evli's fixed income team

19



Mikael Lundström

CHIEF INVESTMENT OFFICER

AT EVLI SINCE 1996 AND IN THE INDUSTRY SINCE 1996



Juhamatti Pukka

HEAD OF FIXED INCOME

AT EVLI SINCE 2008 AND IN THE INDUSTRY SINCE 2007



Jussi Hyyppä

HEAD OF LOAN STRATEGIES

AT EVLI SINCE 2020 AND IN THE INDUSTRY SINCE 1997



Juhana Heikkilä

SENIOR PORTFOLIO MANAGER

AT EVLI SINCE 2008 AND IN THE INDUSTRY SINCE 1994



Jani Kurppa

SENIOR PORTFOLIO MANAGER

AT EVLI SINCE 2013 AND IN THE INDUSTRY SINCE 2000



Juha Mäntykorpi

PORTFOLIO MANAGER

AT EVLI SINCE 2018 AND IN THE INDUSTRY SINCE 2010



Jesper Kasanen

PORTFOLIO MANAGER

AT EVLI SINCE 2018 AND IN THE INDUSTRY SINCE 2018



Einari Jalonen

PORTFOLIO MANAGER

AT EVLI SINCE 2014 AND IN THE INDUSTRY SINCE 2008



Noora Lakkonen

CREDIT ANALYST

AT EVLI SINCE 2019 AND IN THE INDUSTRY SINCE 2019



Alina Seppä

CREDIT ANALYST

AT EVLI SINCE 2022 AND IN THE INDUSTRY SINCE 2022

Evli European High Yield Fund in a Nutshell

Type of Fund	European High Yield bond fund (UCIT	European High Yield bond fund (UCITS)					
Benchmark	ICE BofAML European Currency Dev	eloped Markets High Yield C	onstrained Index (HPCD)				
Fund Units	Both distribution (A) and growth unit	s (B), Institutional share clas	s available (IB)				
Bloomberg/Reuters/ISIN	B units SEK: EVLEHBH FH / LP681560	B units EUR: EVLEHYB FH / LP60080982 / FI0008803929 (no dividend) B units SEK: EVLEHBH FH / LP68156085 / FI4000043690 (no dividend) IB units EUR: EVEHYIB FH / FI4000233259 (no dividend, min. investment EUR 10m)					
Management fee	A/B units: 0.95% (annually) IB units:	A/B units: 0.95% (annually) IB units: 0.50% (annually)					
Trading Days, NAV	Every Finnish banking day (subject to	Every Finnish banking day (subject to trading calendar)					
NAV Calculation	Evli Fund Management Company Ltd	Evli Fund Management Company Ltd					
NAV Audits	Annual (statutory)	Annual (statutory)					
Fund Registry Keeper	Evli Fund Management Company Ltd	Evli Fund Management Company Ltd					
Supervision	The Finnish FSA (www.finanssivalvon	ta.fi/en/)					
Launch Date	15 March 2001	Performance Fee	None				
Fund Manager	Mikael Lundström (since launch) Einari Jalonen	Custodian	Skandinaviska Enskilda Banken AB (publ) Helsinki Branch (SEB)				
Fund Currency	EUR	Auditor	EY (Ernst & Young)				
Domicile	Finland	Track Record	GIPS Compliant				
Sales Registration	FI/SE/FR/ES/IT(QI)/PT/DE	CNMV & WKN numbers	CNMV: 1461, WKN: A1JLV2 (B)/A2JDF9 (IB)				

More information and the fund's statutory documents (e.g. key investor information document, fund prospectus) are available at https://www.evli.com/en/products-and-services/mutual-funds

Considerations and Risk Factors

The fund's investment activities aim to achieve a higher long-term return on assets than the benchmark. The fund's return expectation and risk are higher than for funds that invest solely in government bonds.

The fund's overall risk is also affected by the following risk factors, which may not be fully addressed by the fund's risk profile:

- Liquidity risk: The risk that a financial instrument cannot be bought or sold within the planned time or at the desired price.
- Credit risk: The uncertainty regarding the bond issuer's ability to repay.
- Derivatives risk: The use of derivatives to obtain additional returns may increase the fund's risk and return expectation. The use of derivatives for hedging purposes or for risk management may reduce risk and return expectation. The use of derivatives may increase counterparty risk and operational risk.

Further information on the risks associated with the fund is available in the Key Information Document (KID) and the Fund Prospectus.

If an investor wishes to give feedback about the fund or receive more information, the investor may contact Evli at: Evli Plc, Investor Service, PO Box 1081, FI–00101 or fundinfo@evli.com, or may contact the local distributor of the fund which has sold the fund to the investor. Investors may also send a message via our website: <u>www.evli.com/en/contact-us</u>. Information on how Evli handles client feedback is available at: <u>www.evli.com/en/client-information</u>.

TRACK RECORD AND PORTFOLIO COMPOSITION

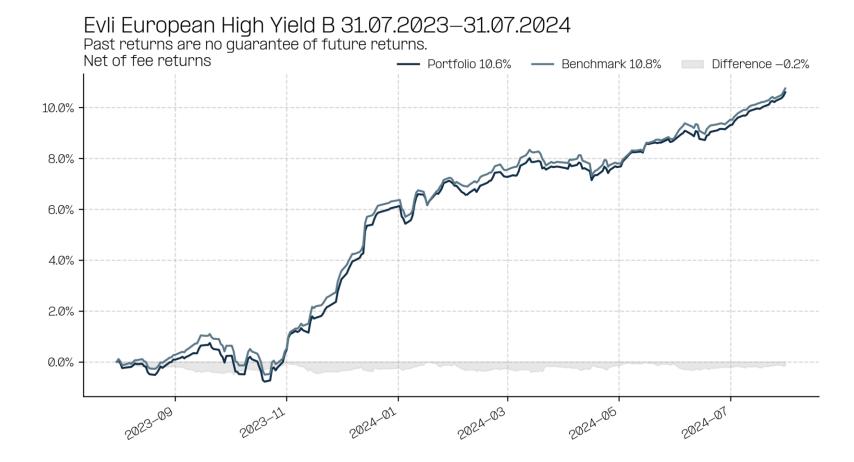
22

Evli European High Yield

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Net of fee returns - 1 Year

23



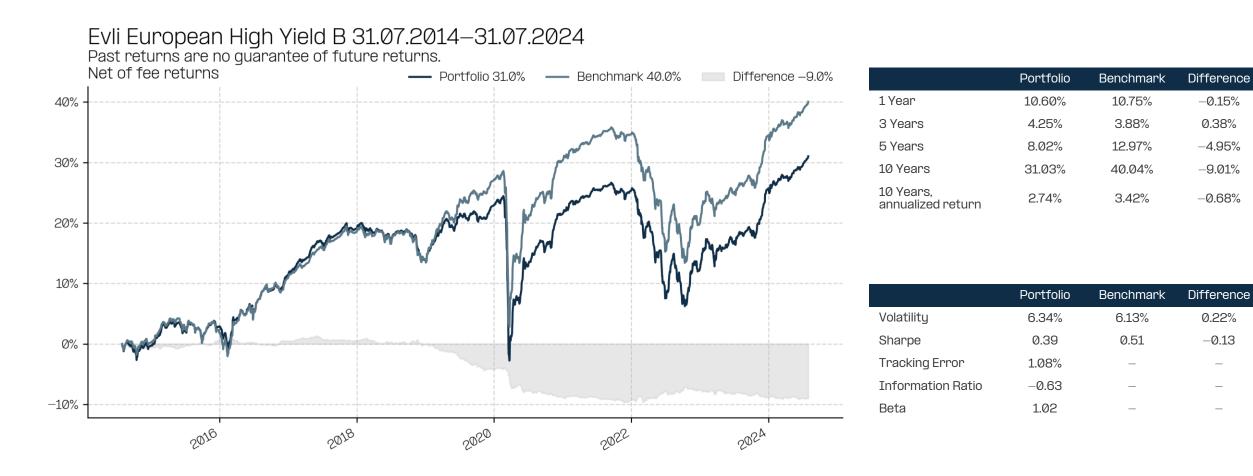
	Portfolio	Benchmark	Difference
1 Month	1.33%	1.29%	0.04%
3 Months	2.73%	2.74%	-0.01%
6 Months	3.35%	3.37%	-0.02%
1 Year	10.60%	10.75%	-0.15%

	Portfolio	Benchmark	Difference
Volatility	3.17%	3.18%	-0.01%
Sharpe	2.08	2.12	-0.04
Tracking Error	0.60%	—	_
Information Ratio	-0.25	—	_
Beta	0.98	_	_

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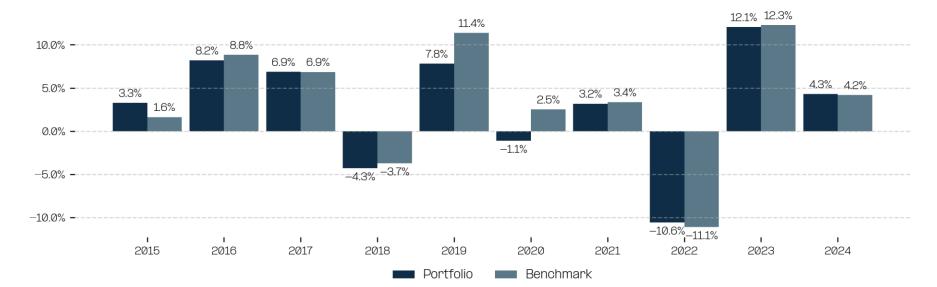
Net of fee returns - 10 Years

24



Annual returns, after fees, 31.07.2024

Past returns are no guarantee of future returns.



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Portfolio	3.26%	8.21%	6.89%	-4.28%	7.82%	-1.12%	3.18%	-10.57%	12.06%	4.30%
Benchmark	1.63%	8.84%	6.86%	-3.74%	11.39%	2.54%	3.36%	-11.10%	12.29%	4.18%
Difference	1.63%	-0.63%	0.03%	-0.54%	-3.57%	-3.66%	-0.18%	0.53%	-0.23%	0.12%
Volatility	3.24%	4.77%	1.72%	2.76%	2.88%	15.86%	2.09%	7.90%	4.38%	2.30%
Tracking Error	0.98%	1.00%	0.48%	0.89%	0.82%	2.04%	0.54%	1.29%	1.08%	0.57%

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Portfolio positioning and trades last 6 months (August 2024)

With the rise in yields, we have started to increase our weightings in BB and BBB
 Spreads on BB's are attractive and with the rise in yields all-in-yields are the highest they have been in over 10 years

- The average bond price of the portfolio is 95.5 still scope for significant upside not captured by the spread and yield of the portfolio
- Refinancings to increase return. Market activity very high at the moment
- Biggest sector overweight is in Real Estate, Insurance and Healthcare
 Recent results of portfolio companies have been mainly robust
- New issues are priced at lucrative levels investors should get involved
- The fund yield has risen substantially and is still 6.85 % (31.7.2024)

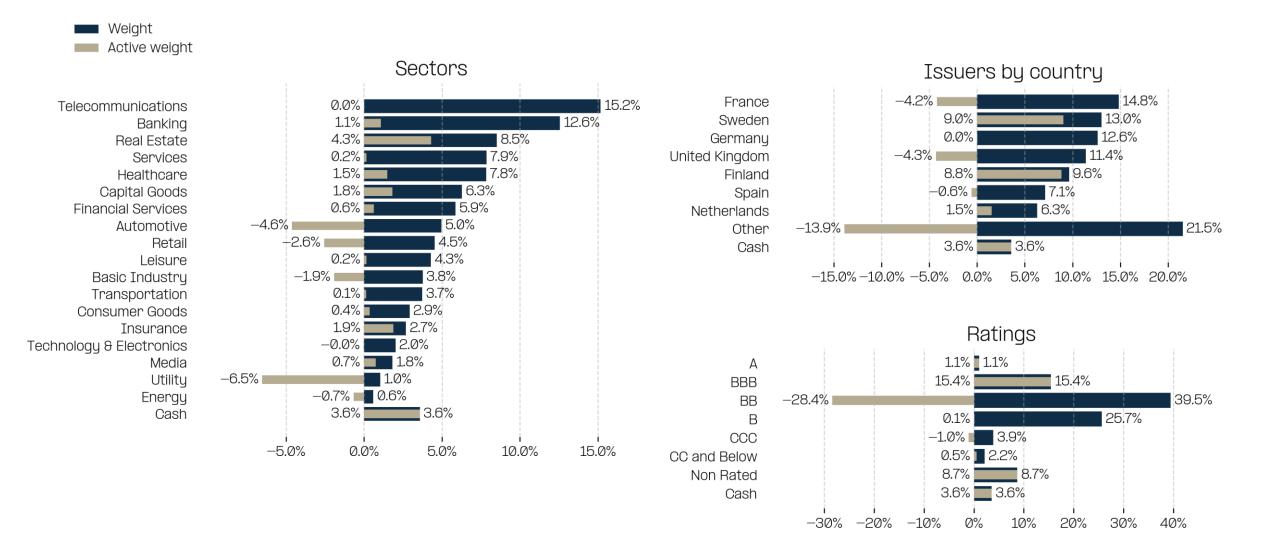
Evli High Yield fund characteristics Past return is no guarantee of future returns

27

Ratio 31.7.2024	Fund	Index
Yield (YTM)	6.85%	6.56%
Yield to Worst (YTW)	6.75%	6.31%
Modified duration	2.69	3.21
Rating	Ba3/BB-	Ba3/BB-
OAS	421	357
No. of issuers	128	> 360



Portfolio structure 31.07.2024



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28

Top holdings 31.07.2024

10 LARGEST INVESTMENTS

	%
Nidda Healthcare 21.8.2026 7.5% Callable Fixed	1.69%
Telefonica Europ 2.88% Perp/Call Variable	1.59%
Lorca Telecom 18.9.2027 4% Callable Fixed	1.29%
Bellis Acquisiti 14.5.2030 8.125% Callable Fixed	1.29%
Iliad Holding 15.4.2031 6.875% Callable Fixed	1.27%
Ziggo 28.2.2030 3.375% Callable Fixed	1.18%
Bpce 13.10.2046 2.125% Callable Variable	1.17%
Cheplapharm Arzn 11.2.2027 3.5% Callable Fixed	1.13%
Zegona Finance 17.7.2029 6.75% Callable Fixed	1.10%
Telecom Italia 15.4.2025 2.75% Callable Fixed	1.08%

10 LARGEST ISSUERS

	%
Nidda Healthcare Holding GmbH	1.69%
Telefonica Europe BV	1.59%
Deutsche Bank AG	1.54%
Iliad Holding SASU	1.53%
Altice France SA/France	1.47%
Renault SA	1.47%
Banco de Sabadell SA	1.46%
Vodafone Group PLC	1.45%
Telecom Italia SpA/Milano	1.40%
ZF Friedrichshafen AG	1.31%

Attribution 2024H1 (page 1 of 2)

Bloomberg

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Attribution Main View

Portfolio: EHY Benchmark: EHY BM PTF Partition: BOFAAML OLD / EVLI FUND MANAGEMENT COMPANY LTD Port+ Administra

PORT MAC HPA

Period: 12/28/2023 to 06/30/2024 Base currency: EUR by 56 bps (Gross—of fees).

Portfolio outperformed

- Our increased allocation to Real estate worked very well
- We have also increased our weightings in Banking and Insurance and reduced in Transportation
- Financial services and Telecom were a drag due to Intrum's and SFR's situations

Cash cost us 15 bps

		Avg % Wg	t		Tot Rtn			CTR		Holding Rtn	CTR (LCL)	Alloc	Selec	Transact	Px Diff	Tot Attr
	Port	Bench	Active	Port	Bench	Active	Port	Bench	Active	Port	Active					
HY				3.42	2.86											
Residuals				0.05	-0.38											
Holdings	100.00	100.00	0.00	3.37	3.24		3.37	3.24	0.12	3.43	0.14	0.29	-0.06	-0.05	-0.01	0.23
Automotive	5.85	9.09	-3.24	2.14	1.95		0.13	0.18	-0.06	2.05	-0.05	0.04	0.01	0.01	-0.01	0.06
Banking	11.27	12.75	-1.48	3.47	4.21		0.39	0.53	-0.14	3.73	-0.11	-0.01	-0.02	-0.02	0.00	-0.03
Basic Industry	3.58	5.86	-2.28	8.21	4.47		0.28	0.26	0.02	7.99	0.02	-0.03	0.13	0.00	-0.01	0.10
Capital Goods	4.15	4.67	-0.52	4.01	2.25		0.17	0.10	0.07	4.38	0.08	0.02	0.09	-0.01	0.00	0.11
Cash	4.65		4.65	0.37			0.01		0.01	0.00	0.00	-0.15	0.00	0.00	0.00	-0.15
Consumer Goods	2.07	2.71	-0.64	6.74	5.64		0.15	0.15	0.00	8.06	0.02	-0.01	0.06	0.00	-0.01	0.05
Energy	0.60	1.24	-0.64	4.18	4.93		0.03	0.06	-0.04	3.62	-0.04	-0.01	-0.01	0.00	0.00	-0.02
Financial Services	5.85	5.08	0.77	-1.03	2.35		-0.13	0.12	-0.25	-0.90	-0.21	-0.04	-0.20	0.00	0.00	-0.23
Healthcare	7.83	5.96	1.87	2.56	2.11		0.21	0.13	0.08	2.56	0.08	-0.02	0.04	0.00	0.00	0.02
Insurance	2.05	0.64	1.42	-0.15	7.87		0.01	0.05	-0.04	0.01	-0.03	0.03	-0.10	-0.01	0.01	-0.07
Leisure	4.53	3.89	0.64	6.17	5.63		0.28	0.22	0.06	6.09	0.07	0.01	0.04	0.00	0.00	0.05
Media	1.98	1.78	0.19	2.73	4.44		0.05	0.08	-0.02	2.73	-0.02	0.00	-0.03	0.00	0.00	-0.02
Real Estate	7.74	3.57	4.17	11.68	16.02		0.83	0.51	0.33	12.00	0.34	0.48	-0.25	-0.02	0.01	0.23
Retail	5.29	7.29	-2.00	6.68	6.63		0.34	0.46	-0.13	5.71	-0.08	-0.04	0.01	0.00	0.01	-0.03
Services	6.95	7.19	-0.24	2.15	3.07		0.15	0.22	-0.07	3.35	-0.06	-0.01	0.04	-0.09	0.00	0.04
Technology & Electronics	2.72	3.22	-0.51	4.21	-1.10		0.11	-0.07	0.19	4.20	0.19	0.04	0.17	0.00	0.00	0.20
Telecommunications	16.62	14.54	2.08	0.78	1.43		0.15	0.22	-0.07	0.38	-0.05	-0.05	-0.11	0.03	-0.01	-0.15
Transportation	4.94	3.48	1.46	4.91	3.38		0.25	0.12	0.13	4.08	0.16	0.00	0.06	0.05	0.00	0.06
Utility	1.11	7.07	-5.96	1.97	3.12		0.02	0.22	-0.20	1.97	-0.17	0.04	-0.01	0.00	0.00	0.03
Not Classified	0.20	-0.03	0.22	-0.79			0.02	-0.31	0.33	0.67	0.01	-0.01	0.00	0.00	0.00	-0.01

Source; Bloomberg Port Enterprise, Evli

Attribution 2024H1 (page 2 of 2) Best and worst instruments

	Best/Worst Instruments by Security Selection Contrik	oution			
Instrument	Bucket	Port wt (%)	Instr Ret	Bucket Ret	Outperf
HEIBOS 3 5/8 PERP	Real Estate	0.36	73.34	15.54	0.09
SBBBSS 2 1/8 PERP	Real Estate	0.14	127.82	15.54	0.08
SNBFIN Float 05/13/24	Leisure	0.27	19.05	5.20	0.06
SANTAN 3 5% PERP	Banking	0.42	11.81	4.01	0.05
HEIMST 4 ¼ 03/09/26 #	Real Estate	0.23	61.64	15.54	0.05
SABSM 5 PERP	Banking	0.40	11.24	4.01	0.04
PFLEID 4 3/4 04/15/26	Basic Industry	0.34	19.98	4.34	0.04
ASSDLN 3 1/4 02/16/26	Retail	1.38	7.89	5.29	0.04
FOXWAY Float 07/12/28	Technology & Electronics	0.71	5.04	-1.10	0.04
TELEFO 2.88 PERP	Telecommunications	1.70	4.30	1.09	0.04
GFKLDE 6 3/4 11/01/25	Financial Services	0.42	-11.40	1.61	-0.04
HRGNO Float 02/23/29	Transportation	0.26	-13.53	2.94	-0.04
CITCON 2 3/8 01/15/27	Real Estate	0.57	6.63	15.54	-0.05
SATOYH 1 3/8 02/24/28	Real Estate	0.66	7.25	15.54	-0.05
CASTSS 0 1/2 09/17/29	Real Estate	0.77	7.26	15.54	-0.06
QUANAB Float 11/15/25	Services	0.18	-24.65	2.90	-0.06
VVOYHT 1 3/8 05/27/27	Real Estate	0.68	5.77	15.54	-0.06
AEROF 12 06/12/25	Real Estate	0.46	-2.59	15.54	-0.09
SFRFP 4 1/8 01/15/29	Telecommunications	0.76	-14.15	1.09	-0.11
INTRUM 3 1/2 07/15/26	Financial Services	0.79	-20.12	1.61	-0.16

Source; Bloomberg Port Enterprise, Evli

CONFIDENTIAL

Attribution 12/2023 (page 1 of 2)

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Attribution Main View

Portfolio: EHY D

Benchmark: (HPCD) ICE BofA European Currency Developed Markets High Yield Constrained In

	Avg % Wgt			Tot Rtn			CTR			Alloc	Selec	Transact	Px Diff	Tot Attr
	Port	Bench	Active	Port	Bench	Active	Port	Bench	Active					
_D	100.00	100.00	0.00	13.13	12.29	0.84	13.13	12.29	0.84	-0.73	0.99	0.61	-0.03	0.84
utomotive	7.22	9.66	-2.44	17.26	13.79	3.47	1.21	1.32	-0.12	-0.05	0.24	0.02	0.01	0.22
anking	9.54	12.92	-3.38	10.93	13.26	-2.33	1.33	1.67	-0.35	-0.04	-0.05	0.00	0.00	-0.08
asic Industry	4.57	6.23	-1.66	16.01	12.19	3.82	0.68	0.77	-0.09	0.00	0.10	0.11	-0.03	0.19
apital Goods	3.04	5.30	-2.26	15.21	11.14	4.07	0.48	0.60	-0.13	0.03	0.12	0.03	-0.02	0.17
ash	4.18	-0.21	4.39	-0.76	0.00	0.00	-0.02	-0.25	0.24	-0.37	0.00	0.00	0.00	-0.37
onsumer Goods	1.64	2.48	-0.83	11.18	17.87	-6.69	0.20	0.44	-0.25	-0.03	-0.11	0.01	0.00	-0.14
nergy	1.03	0.93	0.09	106.76	17.39	89.37	0.80	0.16	0.68	0.01	0.10	0.60	-0.01	0.70
nancial Services	7.02	4.71	2.30	11.42	12.82	-1.40	0.88	0.61	0.29	0.01	-0.04	-0.01	0.01	-0.03
ealthcare	7.65	5.69	1.96	14.40	10.97	3.43	1.09	0.65	0.47	-0.03	0.25	0.01	0.00	0.22
surance	0.35	0.70	-0.36	11.01	13.72	-2.71	0.08	0.09	-0.01	-0.01	0.03	0.00	0.00	0.02
eisure	4.26	3.79	0.47	16.88	16.66	0.22	0.69	0.62	0.08	0.00	-0.02	0.02	0.00	0.01
edia	2.50	2.25	0.25	9.38	16.78	-7.39	0.25	0.37	-0.13	0.02	-0.18	0.01	0.00	-0.15
eal Estate	5.83	3.95	1.89	6.39	-0.93	7.32	0.43	-0.06	0.53	-0.25	0.51	0.01	0.02	0.30
etail	5.05	6.20	-1.14	8.03	14.27	-6.24	0.39	0.88	-0.52	-0.03	-0.28	0.01	-0.02	-0.32
ervices	6.32	6.61	-0.28	12.73	14.03	-1.31	0.80	0.93	-0.13	0.00	-0.06	0.01	0.01	-0.04
echnology & Electronics	2.96	4.62	-1.66	10.02	10.63	-0.61	0.30	0.51	-0.23	0.04	-0.02	0.00	0.00	0.03
elecommunications	16.49	12.92	3.57	12.91	12.76	0.15	2.19	1.74	0.47	-0.01	0.02	0.02	0.00	0.02
ansportation	8.83	4.44	4.39	15.08	13.07	2.01	1.36	0.58	0.83	0.03	0.30	-0.05	0.00	0.28
tility	1.11	6.65	-5.54	12.19	12.54	-0.35	0.14	0.81	-0.72	0.02	0.00	0.01	0.00	0.03
ot Classified	0.61	0.16	0.46	54.44	-3.44	57.88	-0.08	-0.01	-0.08	-0.08	0.08	-0.20	0.00	-0.20

PORT MAC HPA

Period: 12/29/2022 to 12/28/2023 Base currency: EUR

- Portfolio outperformed by 84 bps (Gross-offees).
- Our selection worked very well. Best sectors was Energy and Transportation
- We have increased our weightings in Real Estate
- Cash was a drag of 37 bps (average weighting 4.2%) as market rallied

Not Classified

Attribution 12/2023 (page 2 of 2). Best and worst instruments

	Best/Worst Instruments by Security Selection	Contribution			
Instrument	Bucket	Port wt (%)	Instr Ret	Bucket Ret	Outperf
FOY 4 1/4 05/19/25	Transportation	1.54	37.84	15.08	0.32
IDEABB 6 3% 07/30/26	Basic Industry	0.21	151.54	16.01	0.14
CASTSS 0 1/2 09/17/29	Real Estate	0.53	19.52	6.39	0.11
TTMTIN 4 1/2 07/15/28	Automotive	0.50	32.54	17.26	0.10
CITCON 3 1/2 PERP	Real Estate	0.37	31.45	6.39	0.10
DOF GROUP ASA	Energy	0.22	265.06	106.76	0.10
SATOYH 1 3/s 02/24/28	Real Estate	0.44	15.94	6.39	0.09
CITCON 2 3/2 01/15/27	Real Estate	0.52	8.04	6.39	0.08
BALDER 1 01/20/29	Real Estate	0.45	16.23	6.39	0.08
ZIGGO 3 3/ 02/28/30	Telecommunications	1.17	21.16	12.91	0.08
INTRUM 3 1/2 07/15/26	Financial Services	1.01	5.70	11.42	-0.07
PFLEID 4 3/4 04/15/26	Basic Industry	0.48	-6.50	16.01	-0.07
MEDGAM Float 03/24/27	Media	0.58	5.96	9.38	-0.07
KAHRSB Float 12/07/26	Consumer Goods	0.65	7.83	11.18	-0.07
CABONL Float 04/19/26	Transportation	0.49	-21.25	15.08	-0.08
IDEABB 6 3% 07/30/26	Basic Industry	0.07	-20.70	16.01	-0.08
SBBBSS 2 1/2 PERP	Real Estate	0.16	-52.10	6.39	-0.10
COFP 3.992 PERP	Retail	0.04	-97.91	8.03	-0.12
HRGNO 11 02/14/25	Transportation	0.44	-18.23	15.08	-0.13
COFP 6 % 01/15/26	Retail	0.09	-98.65	8.03	-0.21

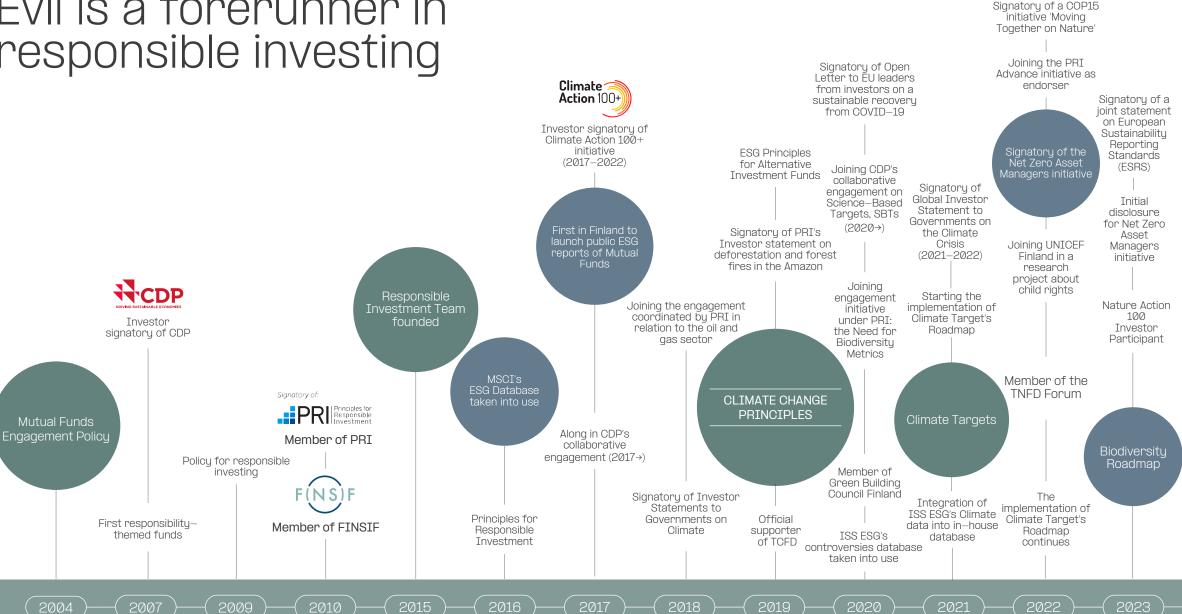
AMBITION

34

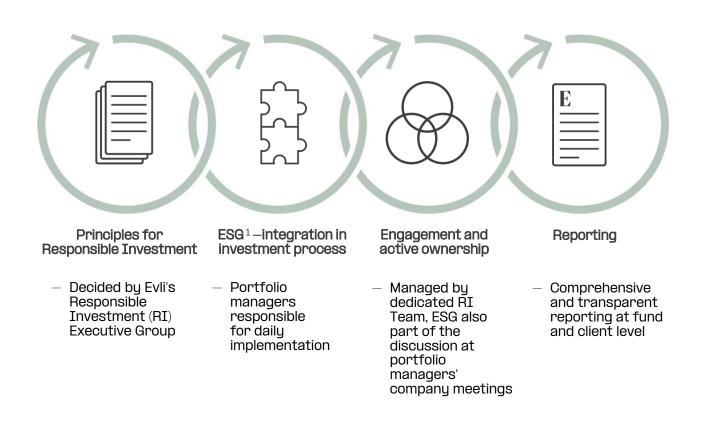
"We want to be the forerunner in responsible wealth management in the Nordics, and in this way help our clients in managing their wealth to support a sustainable future."

EVLI

Evli is a forerunner in responsible investing



Four pillars of responsible investing at Evli





in Sustainable investing according to Finnish institutions 2017–2023²

Monitoring, engagement and active ownership

UN Global Compact, the UN Guiding Principles on Business and Human Rights, the OECD Guidelines for Multinational Enterprises and Evli's climate principles compliance are screened quarterly.

37

All norm violation cases assessed by Responsible Investment team, which decides to start the engagement or to exclude the company.

Main engagement themes are:

- International norm violation
- Mitigating climate change
- Transparent ESG reporting
- Corporate Governance

Active ownership:

- ESG issues are regularly discussed in all meetings with company management
- Evli attends general meetings in Finland, but does not do proxy voting abroad

Collaborative engagement initiatives such as Climate Action 100+, CDP Investor Letters, Nature Action 100 and PRI¹ led collaborative engagements.

ENGAGEMENT ACTIVITIES 2023

COLLABORATIVE ENGAGEMENT INITIATIVES

3349

companies

PARTICIPATING IN GENERAL MEETINGS

27 general meetings

INDEPENDENT ENGAGEMENT



Exclusions in practice in all Evli funds

- With 0% revenue threshold:
 - Controversial weapon manufacturers
 - Companies manufacturing peat for energy production
- With 5% revenue threshold:
 - Tobacco producers, adult entertainment producers and companies practicing controversial lending
- With 10% revenue threshold:
 - Thermal coal and oil sands companies
- In addition, some funds exclude:
 - Companies with more than 5% of their revenues coming from gambling, alcohol or weapons manufacturing
 - Companies in extraction and mining of fossil fuels or thermal coal
- International norm violations can also lead to an exclusion; however, this is only a last resort.
- In addition, since March 2022 Russia is excluded as a region where investments can be made. The exclusion covers both Russian companies and the Russian state.



Evli's climate change principles

1. Analysis

- Monitoring the emissions of companies in Evli's funds through fundspecific carbon footprints.
- Funds' carbon footprints are also assessed by Evli's Responsible Investment team.

2. Exclusion

- Avoiding investments in companies that gain a significant part of their revenue (at least 10%) from thermal coal (mining and energy production) and oil sands extraction.
- Also, companies manufacturing peat for energy production are excluded (0%).

3. Engagement

- Encouraging companies to report the climate impacts of their operations, and possible risks vs. benefits.
- Participating in several investor joint engagements and letters, such as Climate Action 100+, CDP Investors Letters, and Global Investor Statement to Governments on the Climate Crisis.
- 4. Reporting
 - Funds' carbon footprints are reported publicly.
 - Evli has published in 2020 first TCFD¹ report of its climate risks.



Evli's climate targets

40



Evli aims for carbon neutrality of its own operations by 2025, and carbon neutrality of investments by 2050 at the latest.



The interim target for the investments -50% reduction in indirect emissions from investments by 2030 (compared to 2019).



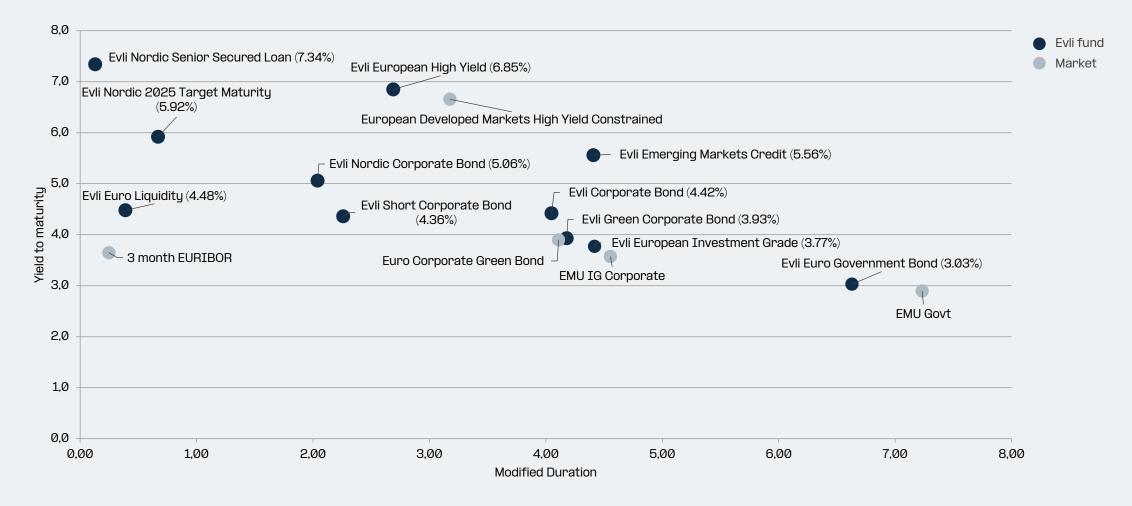
We are aware that a credible long-term carbonneutral goal requires systematic work and sufficiently ambitious interim targets to support it.

WHAT OPPORTUNITIES DOES THE MARKET CURRENTLY OFFER?

Evli European High Yield – Overview of the market

EVA

Evli's funds vs. the market 31.7.2024



43

Market outlook

- Global rate hike cycle is over, Swedish Riksbank and the ECB already delivered first cuts
- Weakening macroeconomic data in the US boosted expectations for Fed rate cuts
- Market pricing for rate cut path continues to be a source of volatility during H2

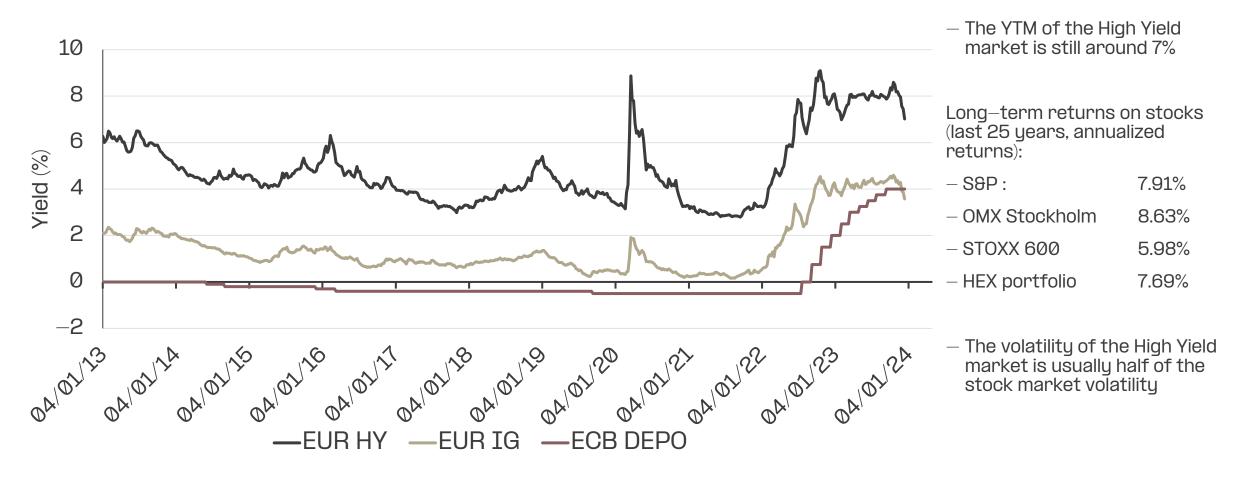
- The Q2 reporting season was in general on the weaker side compared to market estimates, but broadly neutral from credit investor's perspective
- Credit fundamentals are healthy and refinancing risk is relatively low
- Company outlooks for the H2 turned more cautious, reflecting the expectations of softer economic development

- The corporate bond market offers attractive spreads and yield level
- Rate cuts offer a strong support for total returns as yield curve is expected to move lower
- Currently inverted yield curve is set to normalize when short end of the yield curve shifts down with rate cuts

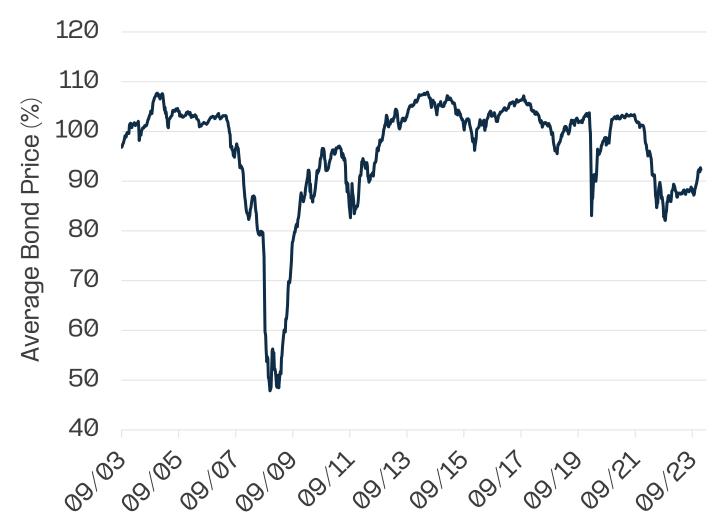
CENTRAL BANK POLICY IS STILL A SUPERIOR MARKET DRIVER, CLOSE FOCUS ON INCOMING MACROECONOMIC DATA FOR CREDIT INVESTOR, STRONG CREDIT FUNDAMENTALS AND RELATIVELY LOW REFINANCING RISK OUTWEIGHS ECONOMIC HEADWINDS THE CORPORATE BOND MARKET OFFERS AN ATTRACTIVE YIELD AND IS SET TO BENEFIT FROM RATE CUTS

European interest rates at their highest in 10 years

44



€High Yield: Average price of the index



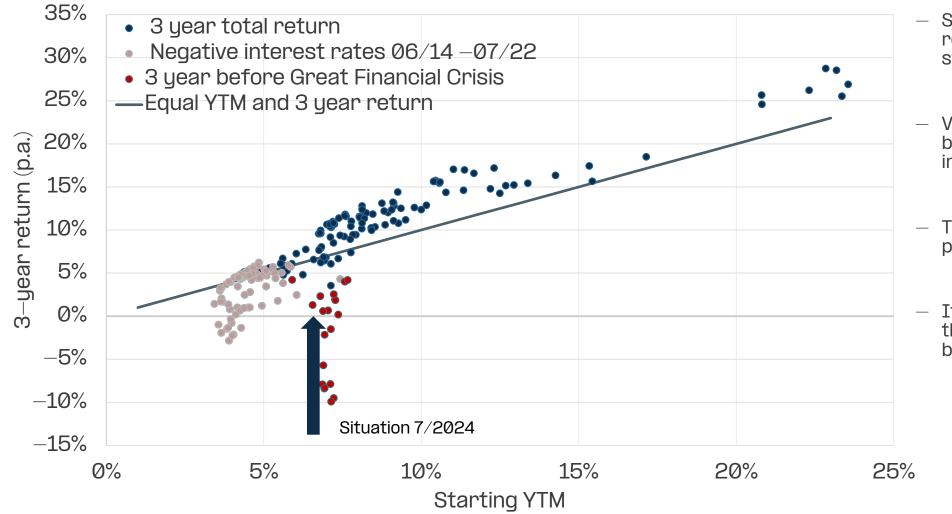
- For most HY bond issuers, there is an opportunity to repay the loan prematurely
- This can increase the return for investors

Advanz Pharma 5% 1.4.2028	
Bond Price (January 2024)	

Bond price:93

Date	Call price	Yield (%)	Spread (bps
01.04.2025	101.25	12.87	953
01.04.2026	100.00	8.65	593
01.04.2028	100.00	6.97	459

Euro HY: YTM and 3 year total return $_{2002\,-\,10/2023}$

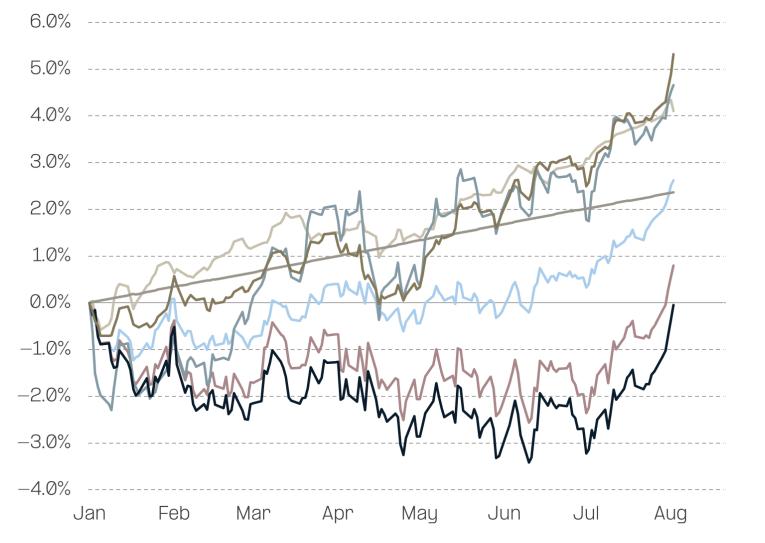


- Surprisingly, the three-year return is often higher than the starting level (YTM)
- Various repayments (Tenders, buy-back, calls, consent fees, etc.) increase market returns
- This has often compensated payment failures
- If the starting level (YTM) is low, the return investors receive will be lower

Benchmark total return % 2024 YTD

47

Historical returns are no guarantee of future returns.

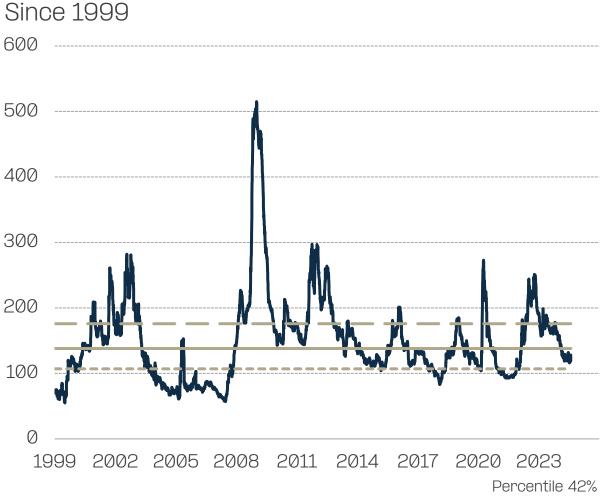


- -European High Yield (4.11%)
- -Euro Investmet Grade (2.62%)
- -Euro Government (0.8%)
- -Global Emerg. Market Sovereign (4.66%)
- -Euro Gov't ex-GIIPS (-0.04%)
- -EM Corporate Bonds (IG+HY) (5.32%)

Spreads: BBB-rated IG in Europe

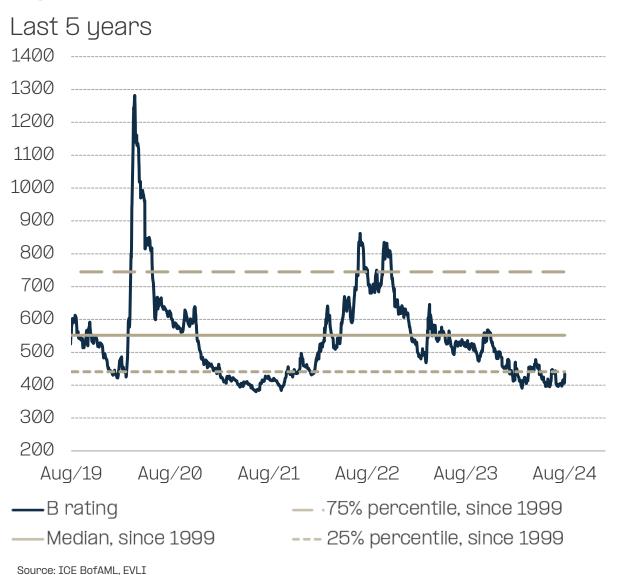
48

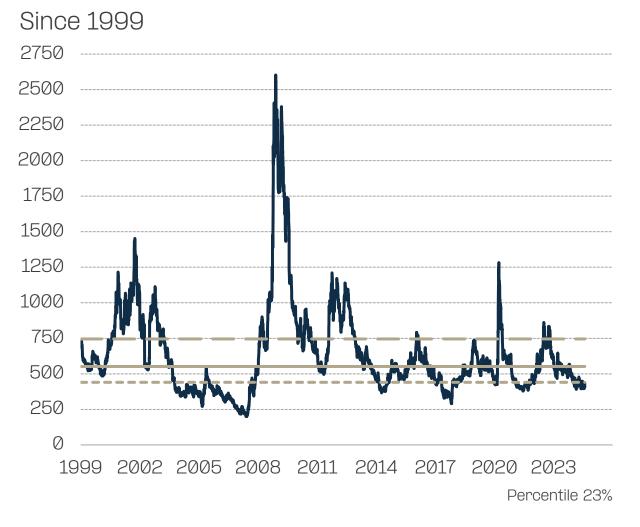




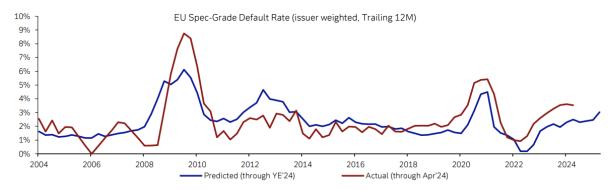
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Spreads: B-rated HY in Europe





HY: Defaults on the rise, expected to plateu this year



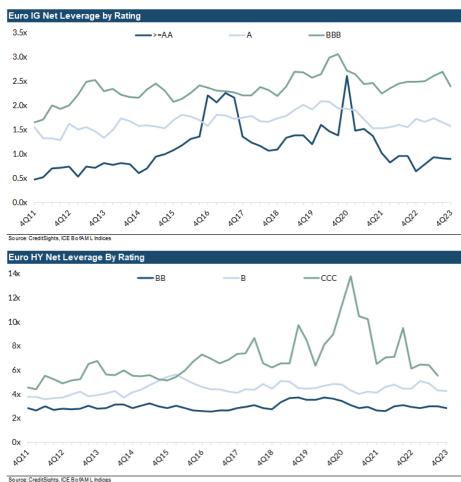
Source : Deutsche Bank, Bloomberg Finance LP, S&P, *includes distressed exchanges See the appendix for the model parameters

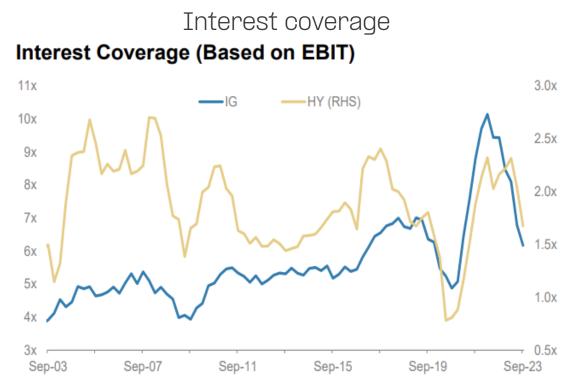
- Defaults are at moderate level but up from 2022 abnormally low level
- Due to the healthy credit fundamentals and high balance sheet liquidity, forecasts for Europe are moderate
- 2023 defaults 2.54%, 2024 forecast 3.7%
 (Deutsche Bank)

Credit metrics (IG + HY)

51

Net leverage (net debt to EBITDA)





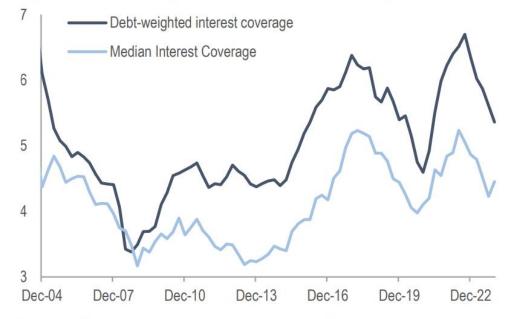
Note: Data as of 3Q23. Source: Morgan Stanley Research, Bloomberg, company data

ource: CreditSights, ICE BotAM L Indices

Credit metrics (HY)

Interest coverage

Figure 7: European High Yield Issuer Interest Coverage, x



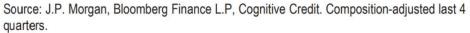
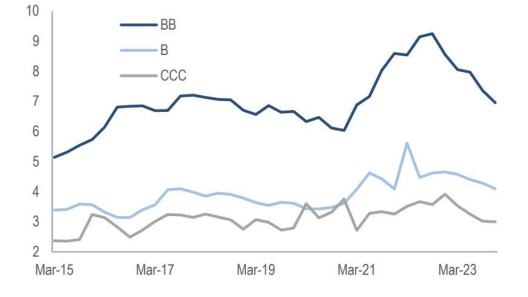


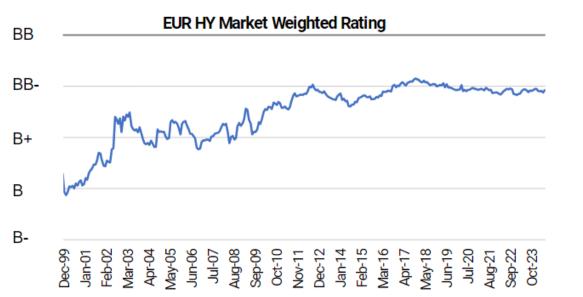
Figure 8: Interest Coverage by Rating, x



Source: J.P.Morgan, Bloomberg Finance L.P., Cognitive Credit.

EVLI

HY: Index quality and cash price

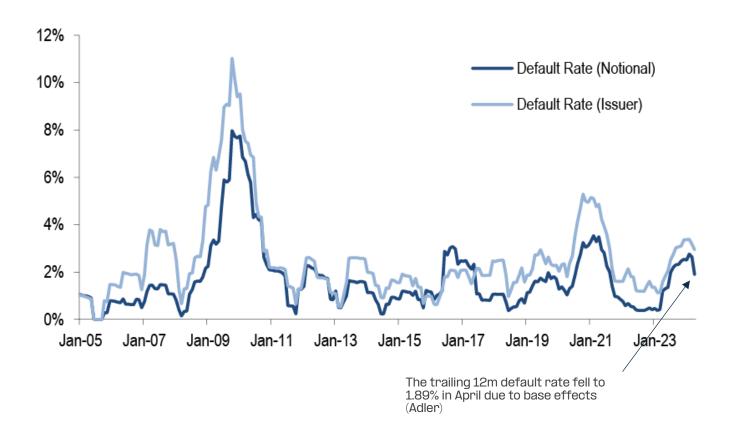


- Share of BBs has increased resulting in higher avg. rating of the index than prior to GFC



- Current index cash price is lower than those during prior spread tights

HY: Defaults on the rise but are expected to stay at 2023 levels



- Defaults are at moderate level but up from 2022 low levels
- In a recession defaults tend to increase but due to the healthy credit fundamentals and high balance sheet liquidity, forecasts for Europe are moderate
- Historically the rating agencies' default rates have exceeded the index default rates due to capturing smaller issuers. This time it is the other way around since defaults have come from large issuers (not necessarily rated by all agencies)
- 2023 defaults 2.54%, 2024 forecast 2.5% (JPM)

The European Credit Market

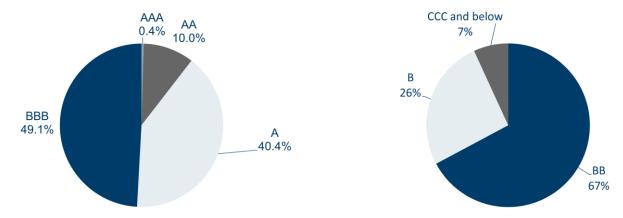
55

	Euro Investment Grade*	European High Yield**
Yield (%)	3.88	6.86
Modified Duration	4.54	3.08
Average Rating	A-	BB-
Average price (%)	93.97	93.91
Spread to Government (bps)	118	364
Number of bonds	4291	748
Par value market size (bln €)	3112	400

*) ICE BofAML Euro Corporates Index

Updated as of June 30, 2024

**) ICE BofAML European Currency Developed Markets High Yield Constrained Index



Company analysis and models (1/2)

An Desc

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18 19

56

- We use independent external research providers
 - Reorg, Lucror, CreditSights, etc.
- Quarterly figures standardized by Cognitive credit
 - Currently covers 564 Euro HY issuers
 - Updated within minutes after figures released
 - Can build own financial models and forecasts
 - Screening the market and comparing companies within sectors

OC Companies Comparables Drive Text	Search								Terminal (Al	t+T)Help 🔶 🖪
Euro HY Watch list only 🛧										
Filter by Company Name, Industry, or Ticker	×Q	New issues or	nly N	564 com	panies	Company 🔨	Next reporting $ $	ast reported 🗠	Last updates	+
	Revenue	LTM FCF		LTM Adj EBITDA		dj Net everage	Next reporting	(e) Apr 2024	Piaggio (PIAGIM)	30 Oct 2023, 12:
Casinos & Gaming £ 1,78	8.3mm 🔺	(£ 178.2m	m) 🔺	£ 323.7mm		.4x ▼	Last reported	15 Aug 2023	HCA Healthcare (HCA)	30 Oct 2023, 12:
Accor (ACFP) Hotels, Resorts & Cruise	Revenue	LTM FCF		LTM EBITDA	N	let Leverage	Next reporting	(e) Feb 2024	Waste Management (WM)	30 Oct 2023, 12:
Hotels, Resorts & Cruise ★ Lines € 4,90)1.0mm 🔺	€ 279.0mn	n 🔻	€ 917.0mm 4	- 2	.0× ▼	Last reported	27 Jul 2023	Eastman (EMN)	30 Oct 2023, 12:
anies Comparables Drive Text Search)	I TM ECE				Net rminal Help 🚊	E) ast reported	(e) Nov 2023 28 Jul 2023	Community Health System	30 Oct 2023, 12:
n (ANTOLN) ★									Next reporting	-
Documents Financials Forecasting Instruments Memo	Notes				(Audit Ch	harts ast reporting	23 Nov 2023 31 Aug 2023	Amplifon (AMPIM)	30 Oct 20
5 ⊂ ⁸ *• •* ⁴ B / <u>U</u>	ō	A	= =	3 8	· .0	lx .0, .00			Ineos Quattro (QUATTRO)	30 Oct 20
A €mm. Dec vear-end	AO 3022	AP 4022	AQ.	AR 2Q23	AS Q/o/Q	AT .	AU ast reporting	08 Nov 2023 02 Aug 2023	Transocean (RIG)	30 Oct 20
Statement	3922	4022	1925	2023	Q/U/Q	170/1			ams (AMSSW)	31 Oct 20
Net Turnover Change in inventories of finished goods and work in progress Capital Grants and other grants taken to income	1,121.2	1,230.5 8.5 0.9	1,157.9 - -	1,242.9 -	7.3% 0.0% 0.0%	11.2% 0.0% 0.0%	ext reporting ast reported	28 Nov 2023 29 Aug 2023	Belysse Group (BALTAL)	31 Oct 20
Other operating revenue Total Operating Income Supplies	- 1,121.2 (748.3)	157.3 1,397.3 (855.6)	- 1,157.9 (768.4)	- 1,242.9 (833.2)	0.0% 7.3% 8.4%	0.0% 11.2% 12.4%	ext reporting	(e) Nov 2023 29 Aug 2023	Recently viewed	
Staff costs	(221.0)	(230.6)	(231.2)	(233.0)	0.8%	7.2%		237108 2023	Worldpay (WRLDPAYXX)	Forecast
Other operating expenses Less-Work performed by the Group on its assets	(75.1)	(330.9) 95.0	(89.3)	(85.2)	-4.6% 0.0%	16.9% 0.0%	ext reporting ast reported	29 Nov 2023 29 Aug 2023	Worldpay (WRLDPAYXX)	Financ
Total operating expenses Depreciation and amortization expense	(55.8)	(115.5)	(44.1)	(41.7)	-5.4%	-24.3%			McLaren (MCLAUT)	Descript
Change in trade provisions Variation in provisions for operating allowances		(0.8)	-		0.0%	0.096 0.096	ext reporting ast reported	(e) Nov 2023 04 Sep 2023	Adler Pelzer (PELHOL)	Instrume
Depreciation for leasing	(15.8) 5.2	47.2	(16.2) 8.7	(16.5)	1.9%	5.196	screported	04 Sep 2025	Adler Pelzer (PELHOL)	Financ
Profit/(loss) from ordinary continuing operations Profit/(loss) on the loss of control of consolidated equity interests	-	(0.3)	8.7		282.8% 0.0%	113.5% 0.0%	ext reporting	(e) Nov 2023		
Net impairment gains/(losses) on non-current assets	1.0	(137.2)	-	(0.5)	NM	96.6%				

Company analysis and models (2/2)

57

- We use own modeling and forecasts on case—by—case basis
- We try to keep the models simple
- Typically include a base case and bear case
- Example case Loxam

Imm, Dec year-e	nd FY20	FY21	FY22	LTM	FY23(E)	FY24 (E)	FY25(E)	FY26(E)	3,000.0					3 559 0 2.0
Revenue & EBITDA									2,500.0			2,402	8 2,510	.6 2,558.9 ^{2,}
Revenue	1,988.9 6.3%	2,185.1 9.9%	2,402.8 10.0%	2,510.6 6.1%	2,558.9 6.5%	2,610.1 2.0%	2,688.4 3.0%	2,769.1 3.0%		1,988.9	2,185.	1		
<i>Recence change</i> EBITDA (Company reported)	727.9	777.1	848.1	903.7	921.2	913.5	3.0% 967.8	1,002.4	2,000.0	_				
EBITDA / Revenue	36.6%	35.6%	35.3%	36.0%	36.0%	35.0%	36.0%	36.2%	1,500.0	_				
Leverage & Interest coverage ratio			_					_						
Net debt	3,706.1	3,680.9	4,073.7	4,406.7	4,400.0	4,245.5	4,077.6	3,875.2	1,000.0	FY20	FY21	FY22	ITM	FY23 (E) FY2
Leverage	5.1x	4.78	4.8x	4.98	4.88		4.28	3.9x						
Interest coverage ratio	4.98	4.9x	6.1x	6.3х	6.4x	6.1x	6.5х	6.7x	1,100.0			E	BIII	A
Free cash flow			_					_	1,000.0					
EBITDA	727.9	777.1	848.1	903.7	921.2	913.5	967.8	1,002.4					903.	921.2 9
Rents IFRS 16 impact	(117.0)	(114.0)	(120.0)	(130.0)	(125.0)	(125.0)	(125.0)	(125.0)	900.0			848.1		
Capital gains on fleet exposals	(61.0)	(47.0)	(50.0)	(40.0)	(55.0)	(55.0)	(55.0)	(55.0)	800.0		777.1			
Change in working capital	69.0	(9.0)	(49.0)		(35.0)	-	-	-		727.9				
Тах	(10.4)	(15.8)	(23.6)	(20.3)	(20.0)	(20.0)	(20.0)	(20.0)	700.0					
Interest Capex	(139.0) (151.0)	(145.0) (382.0)	(126.0) (723.0)	(150.0) (630.0)	(144.6)	(150.0) (409.0)	(150.0)	(150.0) (450.0)	600.0		- 6	- 6		
					(553.0)	(403.0)	(400.0)	(450.0)						
		60.0			_									
Change in working capital related to fixed assets Free cash flow	22.0 340.5	60.0 124.3	34.0 (209.5)	(66.6)	- (11.4)	- 154.5	- 167.8	202.4	500.0	FY20	PY21	PY22		FY23 (E) FY2
Change in working capital related to fixed assets	22.0		34.0	(66.6)										
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics:	22.0 340.5	124.3	34.0 (209.5)		(11.4)	154.5	167.8	202.4	400.0		F			FLOW
Change in working capital related to fixed assets Free cash flow	22.0 340.5	124.3 naintenar	34.0 (209.5)	(maintena	(11.4) nce cape>	154.5	167.8	202.4	400.0 300.0 200.0					FLOW
Change in working capital related to fixed assets Free cash flow Oredit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f	22.0 340.5 4, closer to r 3 mn in FY 20 all further in	124.3 naintenar)23 (vs. El FY 2024	34.0 (209.5) Ince levels JR 738 mr	(maintena n in FY 202	(11.4) nce capex 22).	154.5 (300–35	167.8 0 m euros	202.4	400.0		F			
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60	22.0 340.5 4, closer to r 3 mn in FY 20 all further in	124.3 naintenar)23 (vs. El FY 2024	34.0 (209.5) Ince levels JR 738 mr	(maintena n in FY 202	(11.4) nce capex 22).	154.5 (300–35	167.8 0 m euros	202.4	400.0 300.0 200.0 100.0		F		CAS	I FLOW
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f	22.0 340.5 4, closer to r 3 mn in FY 20 all further in	124.3 naintenar)23 (vs. El FY 2024	34.0 (209.5) Ince levels JR 738 mr	(maintena n in FY 202	(11.4) nce capex 22).	154.5 (300–35	167.8 0 m euros	202.4	400.0 300.0 200.0 100.0 - (100.0)	-340.5	F 124.3			I FLOW
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 50 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60 into 4023	22.0 340.5 4, closer to r 0 mn in FY 20 all further in 0–630 for F	124.3 naintenar)23 (vs. El FY 2024 Y23, if on	34.0 (209.5) Ince levels JR 738 mr e extrapol	(maintena n in FY 202 lates the r	(11.4) nce capex 22). recent qua	154.5 < 300–35 arterly tre	167.8 0 m euros ends	202.4	400.0 300.0 200.0 100.0 - (100.0) (200.0)	-340.5	F 124.3		CAS	FLOW
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60	22.0 340.5 4, closer to r 0 mn in FY 20 all further in 0–630 for F	124.3 naintenar)23 (vs. El FY 2024 Y23, if on	34.0 (209.5) Ince levels JR 738 mr e extrapol	(maintena n in FY 202 lates the r	(11.4) nce capex 22). recent qua	154.5 < 300–35 arterly tre	167.8 0 m euros ends	202.4	400.0 300.0 200.0 100.0 - (100.0)	-340.5	F 124.3	REE	CAS	I FLOW
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Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60 into 4023 – net leverage is expected to edge down – Q3 2023 net debt €4.4 bn	22.0 340.5 4. closer to r 0 mn in FY 20 all further in 0–630 for F n slightly by 1	124.3 naintenar 123 (vs. El FY 2024 /23, if on /E23, to o	34.0 (209.5) JR 738 mr e extrapol	(maintena h in FY 202 lates the r h froma), fi	(11.4) nce capex 22). ecent qua urther del	154.5 < 300–35 arterly tre	167.8 0 m euros ends in FY2024	202.4	400.0 300.0 200.0 100.0 - (100.0) (200.0)	-340.5	F 124.3	REE (CAS	15 15 P(23.(\$)P/24
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60 into 4023 – net leverage is expected to edge dowr – Q3 2023 net debt €4.4 bn – Loxam aims to have its net debt/EBIT throughout the cycle	22.0 340.5 4, closer to r 0 mn in FY 20 all further in 0–630 for F n slightly by N DA ratio belo	124.3 naintenar 123 (vs. El FY 2024 /23, if on /E23, to o	34.0 (209.5) JR 738 mr e extrapol	(maintena h in FY 202 lates the r h froma), fi	(11.4) nce capex 22). ecent qua urther del	154.5 < 300–35 arterly tre	167.8 0 m euros ends in FY2024	202.4	400.0 300.0 200.0 (100.0) (200.0) (300.0)	-340.5	F 124.3	REE (CASI (66.6)	15 15 P(23.(\$)P/24
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60 into 4023 – net leverage is expected to edge dowr – Q3 2023 net debt 64.4 bn – Loxam aims to have its net debt/EBIT throughout the cycle Market conditions: (Credit sights, manag	22.0 340.5 4. closer to r 2. dm in FY 20 all further in 0–630 for F n slightly by N DA ratio belo gement)	124.3 naintenar 123 (vs. Et FY 2024 723, if on 723, to o 723, to o w 4.5x by	34.0 (209.5) IR 738 mr e extrapol c. 4.6x (pro the end o	(maintena h in FY 202 lates the r h froma), fu	(11.4) nce capex 22). ecent qua urther del	154.5 < 300–35 arterly tre	167.8 0 m euros ends in FY2024	202.4	400.0 300.0 200.0 100.0 (100.0) (200.0) (300.0)	-340.5	F 124.3	REE (CASI (66.6)	15 15 P(23.(\$)P/24
Change in working capital related to fixed assets Free cash flow Credit Sights, Lycror Analytics: – capex is likely to be cut further in 202 – Fleet capex will likely stand at EUR 500 – The company expects fleet capex to f – LTM gross capex 686 and possibly 60 into 4023 – net leverage is expected to edge dowi – 03 2023 net debt 64.4 bn – Loxam aims to have its net debt/EBIT throughout the cycle Market conditions: (Credit sights, manag – France: rising staff costs due to wage	22.0 340.5 4. closer to r 0 mn in FY 20 all further in 0-630 for F n slightly by 1 DA ratio belo gement) inflation and	124.3 maintenar 123 (vs. El FY 2024 Y23, if on (F23, to c w 4.5x by d a growin	34.0 (209.5) Ince levels JR 738 mr e extrapol c 4.6x (pro the end o	(maintena h in FY 202 lates the r b froma), fu of next yea rce	(11.4) nce capex 22). ecent qua urther del ar, and be	154.5 < 300–35 arterly tra- leveragin stween 4.0	167.8 0 m euros ends in FY2024	202.4	400.0 300.0 200.0 (100.0) (200.0) (300.0)	-340.5	F 124.3	REE (CASI (66.6)	15 15 P(23.(\$)P/24
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202.4

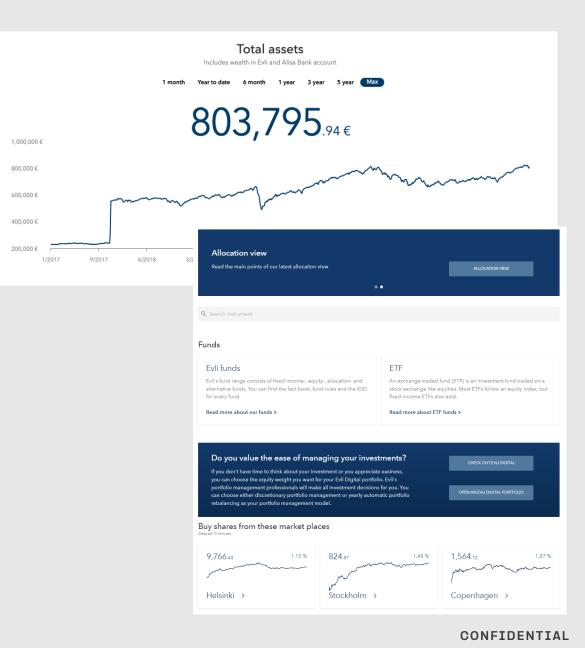
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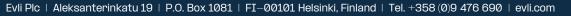
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